

**Model Test Paper
Business Studies – II
(Commerce Group)**

Time allowed: 3 hrs

MM: 65

Note:

- i. The question paper will have 4 parts i.e. A, B, C and D.
- ii. Part – A Question No. 1 consists of 5 sub parts carrying 1 mark each. Answer of each Part should be given in 1-15 words.
- iii. Part – B Question No. 2 to 8 will carry 2 marks each. Answer of each question should be given in 5-10 lines.
- iv. Part – C Do any 7 question out of 9 questions. Question No. 9 to 17 will carry 4 marks each. Answer of each question should be given in 15-20 lines.
- v. Part – D Question No. 18 to 20 will carry 6 marks each with internal choice. Answer of each question should be given in 3-5 pages.

Part – A

1. (a) Fill in the blank:
Planning is in advance. 1
- (b) Write true or false:
Delegation of authority does not reduce the work of a manager. 1
- (c) Who has given the principles of co-ordination? 1
- (d) Who are Tarawaniwalas? 1
- (e) Values help in understanding:
 - (a) Thinking of Persons
 - (b) Viewpoint of Persons
 - (c) Psychology of Persons
 - (d) All of these 1

Part – B

2. "Management as a Group Activity". Explain the statement. 2
3. What is Legal Environment? 2

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| 4. Explain test. | 2 |
| 5. Define Supervision. | 2 |
| 6. "Control implies taking action." Explain. | 2 |
| 7. What is capital market? | 2 |
| 8. What is window display? | 2 |

Part - C

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| 9. Write difference between Authority and Responsibility. | 4 |
| 10. Explain any four limitations of Planning. | 4 |
| 11. Write any four differences between Authority and Power. | 4 |
| 12. Write any four disadvantages of informal communication. | 4 |
| 13. Write any four features of co-ordination. | 4 |
| 14. Write any four objectives of profit maximization. | 4 |
| 15. What is product mix? How it is determined? | 4 |
| 16. Write any four internal elements influencing pricing. | 4 |
| 17. Who is a consumer according to Consumer Protection Act? | 4 |

Part – D

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| 18. Discuss the nature of principles of management. | 6 |
| or | |
| Write advantages and disadvantages of Globalisation. | |
| 19. What are the principles of organization? | 6 |
| or | |
| "Control is the process of taking to bring actual results and desired results closing together." Explain the statement. | |
| 20. Write functions of OTCEI. | 6 |
| or | |
| Write Importance of Consumer Protection. | |